

AGM September 30, 2019 -- Meeting Notes

1. Call meeting to order start @ 7:31pm. We have quorum for the meeting!
2. May I therefore waive the reading of the Notice of 2019 Annual General Meeting?
Yes.
3. President Intro:
4. Quorum: confirmed we have quorum, have 116 proxies and 20 2019 members in good standing. 0.5%
 - a. Volunteers to count votes: Thomas and Catherine
 - i. Motion: Wesley Gardner & Michael Kucuscka. All in favour
5. Motion to approve agenda: Matt Denton & Patrick Russell. All in favour.
6. Motion to approve last meeting notes: Chelsea Jackson & Juliet O'Farrell. All in Favour.

President's address to the membership:

- Implemented the Strategic plan, tried to find staff that can help grow ultimate and the committee.
- Have worked hard to improve the junior and adult offerings.
- Secured loan with RMI to secure growth for fields in the future

Auditor:

- Year ended March 31, 2019
- Expenses are down year over year, due to the efficiency of tournament fields. In the past always had excess fields from tournaments.
- Need the field fund to run positive for the year, or else will be negative
- Lend \$800,000 to construct fields in Mississauga, will be earning interest income
- Motion to approve audited financial statements: Nick Edwards, and Matt Denton. All in favour.
- Motion to appoint Fruitman Kates LLP as the auditor for 2019-2020 and 2020-2021: Juliet O'Farrell and Michael Kucuscka. All in Favour

ED's Report:

- Adult membership 1742 to 1645, post secondary 239 to 236. 619 to 595 in youth membership.
- We introduced 2 new fees: monthly membership and Touring membership
- Participation in playoffs went up from 43% to 54%
- Fall outdoor: 86% capacity in 2018, this year we are at 53% capacity, decrease but we've raised fees. Made sure that we break-even at 75% capacity.
- 2019 introduced adult scrimmage, indoor leagues are all full 98% in 2018 and currently this year we are at 81% and still looking for women to fill HAT leagues.
- Money is to help them finish building the indoor space on the west end, waitlist of 2-3 teams, will provide good growth opportunities for the next few years, and quality field space in the summer months. Will address membership survey comments about west end
- **Junior program:** moved away from Monarch, and split the summer into 2 summer programs, full summer 1 and less full summer 2.

- **Partnerships:** have a pilot program with Javelin, and testing team membership app where you get Zuluru on your phone. It's sometimes very difficult to manage Zuluru on the phone, and allow us to push you staff updates on what's happening in the leagues etc. Toronto Rush and PUL.
- February 2019, entered center for office space at CSI to work collaboratively. Welcomed Jaime Millage in March and Matt Kishi in April 2019.

Questions:

- We spent \$50,000 on consultants, is that we are carrying forward to next year?
 - No, this is a one and done.
- RMI Agreement:
 - We have first right of refusal on the first times on the west end, we also have a preferred rate that is 4% discount of published rate.
 - This will be for five years, and then will renew the contract.
 - Agreement states that the offering of times will be very similar to Monarch, Monday weeknights and Sunday in the winter.
- Membership patterns outside of Toronto?
 - Met with Hamilton club, they are in a similar space where numbers are stagnant or dropping. We are discussing opportunities to promote the sport.
 - Ontario has the largest population of high school ultimate players but they are not converting. We need to develop that funnel.
- RMI launched their stadium sport leagues, were they aware of this before making the deal? Is there concern that this new league is going to take away from TUC members? They are offering at significantly cheaper rates.
 - Jo has spoken with them that their ultimate league is run out of Mississauga stadium. In the new space nothing besides TUC will be run out of there.
- New spaces will be in the west end.
- Team numbers for summer: 123 vs. 146 last summer. We lost a significant number of teams, we folded a whole division, lost Tuesday west.
- Monthly membership is huge, will grab September and October membership to participate in the fall
- 3096 last year all memberships this year we have 2541, biggest difference is touring and monthly. Purpose of touring is designed around players that are on touring teams, practicing on the field by TUC, covered under insurance. Also cover players that only tour and does not play league, or does not allow people to play league.

Ratification of business conducted by TUC.

1. By law revision: Update 4.2, membership needs to be changed to actually match membership valid dates.
 - a. Motion: Nick Edwards & Matt Denton. All in favour
2. By law revision 5.1: Reducing the number of BoD from 9 to 7.
 - a. Motion: Matt Denton & Wesley Gardner

- b. Why the change? Biggest is that it's difficult to find volunteers and we struggled with quorum, reducing to 7 helps businesses move forward. 9 is above other BoD, we are above average. It's so that the board can move to more of a policy board than an operational board.
 - c. Greater use of the committee structure
 - d. All in favour
- 3. Revision bylaw 5.15: Change number of BoD to make quorum, at least 5 directors.
 - a. Motion: Nick Edwards & Juliet O'Farrell
 - b. Change "board of trustees" to "board of directors" in all the instances that live in the bylaws.**
- 4. Revising who can become a director: any individual who is not a current employee or a former employee of the corporation whose employment services ceased within the last 2 calendar years.
 - a. Motion: Chelsea Jackson & Lindsay Earle
 - b. Discussion:
 - i. Would there not be value with someone on the board with what the staff member would bring?
 - ii. Best practice, in most boards is not to have current employees and past employees on BoD to ensure no potential conflict. From an HR perspective, this is only a two year timeline.
 - iii. Are there similar restrictions for someone for the BoD applying to be an employee? CONSIDER FOR FUTURE.
 - c. All in Favour
- 5. Approve all businesses by TUC: motion by Nick Edwards & Chelsea Jackson
 - a. All in favour

Election of new Board Members

- 1. **New candidates:** Colin Mattison, Andrew Hunter.
- 2. Lindsey Earle and Wesley Gardner want to fill out 1 year terms.
- 3. Volunteer not as board member: **Barry Li <--CONTACT HIM**

Leaving directors: Helen Liao, Raissa Espiritu, Matt Denton, Joe Manner
Joining Directors: Andrew Hunter, Colin Mattison

New board:

- Juliet O'Farrell
- Patrick Russell
- Chelsea Jackson
- Wesley Gardner
- Lindsey Earle
- Colin Mattison
- Andrew Hunter

Motion to adjourn: Helen Liao, Raissa Espiritu
 8:44pm.